

METHODOLOGY FOR EVALUATION OF COST-EFFECTIVENESS OF THE TEDNERS

1. In this Annex, the criteria for evaluating the most economically advantageous Proposal, their parameters, comparative weights, formulas according to which the economic utility of Proposals will be calculated, and a description of the expert evaluation methodology are provided.
2. The maximum number of points that a Supplier can receive through the Proposal evaluation procedure is 100 points.
3. Proposal evaluation criteria, their comparative weights, and scores for functional parameters:

Table 1. Proposal Evaluation Criteria and Comparative Weights

| Evaluation Criteria | | | Comperative weight in the evaluation of economic utility |
|---|--|--------------------------|--|
| Price (C) | | | X = 80 |
| Quality (T= T1+T2) | | | Y (Y1+Y2) = 20 |
| Supplier's Specialists Experience (T ₁) | | | Y ₁ = 8 |
| 1. | Evaluation of Project Manager's Experience (P ₁) | Maximum rating 8 points | |
| Technical maintenance period (T ₂) | | | Y ₂ = 12 |
| 2. | Technical maintenance period (P ₂) | Maximum rating 12 points | |

4. Economic Utility (S) is calculated by adding the scores of the Supplier's proposal price (C) and quality criteria (T):

$$S = C + T$$

5. Proposal Price (C) scores are calculated by multiplying the ratio of the minimum proposed price (C_{min}) to the evaluated proposal price (C_p) (provided by filling in the table in the Proposal form) by the price comparison weight (X):

$$C = \frac{C_{\min}}{C_p} \cdot X .$$

6. The scores of criteria (T) are calculated by adding the scores of individual criteria (T_i):

$$T = \sum_i T_i .$$

7. The score for criterion (T₁) is equal to the result obtained by the Supplier according to the criterion parameter description (P₁):

$$T_1 = P_1$$

8. The score for criterion (T₂) is equal to the result obtained by the Supplier according to the criterion parameter description (P₂):

$$T_2 = P_2$$

9. The Buyer will evaluate Supplier proposals based on the evaluation criteria specified in Table 2, "Description of criteria parameters and awarded points" and will assign corresponding scores:

Table 2. Description of criteria parameters and awarded points

| Evaluation (scores) | Description |
|---|---------------------|
| Criterion 1 - Supplier's Specialists Experience (T₁) | |
| Parameter P₁ - Evaluation of Project Manager's Experience | |
| <p>Only a Supplier's proposed Project Manager, who meets the qualification requirements and is specified in the Supplier's proposal, will be evaluated.</p> | |
| <p>Along with the proposal, a list of proposed experts (in the form of Table 1 of Annex 1 to the SPS conditions application) must be submitted, indicating the project names in which the proposed expert participated, brief project descriptions and implemented technology solutions, other information confirming compliance with the qualification requirements, project implementation deadlines (project start and end dates), the expert's role in the project, project clients and their valid contact information (company name, address, telephone, e-mail address, contact person).</p> | |
| <p>The Buyer will independently contact the project customers specified in the submitted list of experts to confirm the authenticity of the information provided by the Supplier.</p> | |
| <p>If the Buyer fails to contact the project customers or if there are doubts about the authenticity of the information provided by the Supplier, the Buyer reserves the right to request the Supplier to provide a certificate from the project customer proving compliance with the established requirements.</p> | |
| <p>In the economic evaluation, 2 points will be awarded to the Supplier for each additional implemented project during which two step SSBD system was implemented. To meet the specific point, the Supplier must name the project where the Project Manager performed the functions specified in the requirement. The evaluation will consider the Project Manager's experience over the last 3 years in managing projects related to the implementation of the two step SSBD system.</p> | |
| <p>If the Supplier proposes multiple Project Managers, only the one expert with the most experience is evaluated and scores are awarded points.</p> | |
| 2 points | 2 projects |
| 4 points | 3 projects |
| 6 points | 4 projects |
| 8 points | 5 and more projects |
| Criterion 2 - Technical maintenance period (T₂) | |
| Parameter P₂ - Technical maintenance period | |
| <p>The criterion parameter will be evaluated based on the additional Technical maintenance service period specified in the Supplier's proposal and the additional guarantee letter provided with the proposal. In this letter, the Supplier commits to providing additional Technical maintenance services free of charge for the proposed period.</p> | |
| <p>The evaluation will consider the planned provision term of additional Technical maintenance services (described in Chapter 15 of the Self Service Baggage Drop-off (SSBD) system implementation technical specification), which must be indicated in years (the number of years must be expressed as a whole number).</p> | |
| <p>In the economic evaluation, points will be awarded for the additional free of charge Technical maintenance service period offered by the suppliers. This additional Technical Support period begins to be counted after the end of the mandatory 5-year Technical Support period as</p> | |

stipulated in the Technical Specification. The term for providing Technical maintenance services cannot be shorter than 5 years (as specified in the technical specification), calculated from the date of signing the Self Service Baggage Drop-off (SSBD) system handover-acceptance deed. The Supplier offering a longer Technical maintenance period than specified in the SSBD technical specification will have the opportunity to receive more points during the economic proposal evaluation.

Based on the Supplier's proposed additional Technical maintenance service period, the duration of the Technical maintenance service period will be updated when signing the SSBD system implementation contract with the Supplier.

| | |
|------------------|-----------------------------|
| 4 points | 1 additional year |
| 8 points | 2 additional years |
| 12 points | 3 and more additional years |

10. The most economically advantageous proposal will be recognized as the one that accumulates the highest number of points.